

**Vita for:
Rob Hoskin
64 Summerwood Ridge
Tolland, CT 06084**

ACADEMIC BACKGROUND

Northwestern University	1967-1969
The Ohio State University	1969-1971
	B.S. in Education
Bowling Green State University	1972-1975
	M.S. in Chemistry
Cornell University	1976-1980
	M.A. & Ph.D. in Business

PhD: Major in Accounting, Minors in Finance & Operations Research

WORK EXPERIENCE

**Instructor and Head of Science Department, Willard High School,
teaching Chemistry, Physics, and Mathematics, 1971-1976.**

Research Assistant, Cornell University, 1976-1980.

Lecturer, Cornell University, Fall 1979.

Lecturer, Duke University, Accounting, Fall 1980.

**Assistant Professor, Fuqua School of Business, Spring 1981 to Fall
1986.**

**Associate Professor, School of Business Administration, University of
Connecticut, Fall, 1986 to present.**

**Director, Executive MBA Program, School of Business, University of
Connecticut, 1993-1996.**

**Associate Dean, School of Business, University of Connecticut, 1996-
2001.**

**Director Executive Education and Technology Mediated Learning,
School of Business, University of Connecticut 2001-2003.**

**Director Executive Programs (Executive MBA & Executive Education)
2003-2006.**

PROFESSIONAL EXPERIENCE

I spent six months (1990) with Price Waterhouse in Hartford as a faculty intern. The experience involved three months of auditing work as a staff auditor with clients in the insurance industry and three months of development of course materials for a self-study course in property and liability insurance, now published by Price Waterhouse under the name "Crash: An Introduction to Property and Liability Insurance."

RESEARCH

I have published numerous research articles in the following journals: Financial Management, Journal of Accounting Research, Accounting Organizations and Society, British Accounting Review, Connecticut CPA Quarterly, Accounting Horizons, Research in Accounting Regulation, The Review of Accounting and Finance, and Inorganic Chimica Acta.

BOOKS

Financial Accounting with Lotus 1-2-3, with Resa A. Labbe, Prentice-Hall, Inc., February, 1986.

Case Book for Financial Accounting, with John S. Hughes, Dryden Press, 1988.

Financial Accounting: A Corporate Reporting Viewpoint, 2nd Edition, John Wiley & Sons, 1997.

Financial Accounting: A Valuation Emphasis, with Jack Hughes & Fran Ayres, 1st Edition, John Wiley & Sons, 2005.

Insurance Accounting, 1st Edition, Self-Published, 2002.

Financial Services Industry Accounting, 1st Edition, Self-Published, 2004

Financial Services Industry Accounting, 2nd Edition, Self-Published, 2005

UNIVERSITY COURSES (University of Connecticut)

Intermediate Accounting (201 and 202) Undergraduate
Introductory Financial Accounting (321) Full-time, Evening and Executive MBA

Advanced Accounting (203) Undergraduate

PhD Seminar in Market Research (403)

PhD Seminar in Research Methods (401)

Financial Reporting and Analysis in the Financial Services Industry (339) (both face-to-face and fully-online formats)

EXEC ED & CONSULTING COURSES

CPA Review Course 1982 to 1986.

Chase Manhattan Bank Credit Development Program 1985.

Chase Manhattan Bank Corporate Finance and Financial Reporting program 1985

Fuqua School of Business (Duke), Advanced Management Program, sessions on accounting review and foreign currency transactions and translations; Corporate Lawyer Program, session on budgeting for lawyers.

CFA Review Course (accounting components) 1988 to present.

In-Depth Insurance Accounting, The Travelers, 1992.

Financial Controls Course, FMDP Program, The Travelers, 1991 to 2003.

Insurance Accounting Course, FMDP Program, The Travelers, 1999 to 2003.

Insurance Accounting Seminar, The Travelers, 1997.

The Hartford Business Mastery Certificate Program 1999 to 2007 – Director and Faculty Instructor (UConn).

Financial Statement Analysis for Non-Financial Managers. Aetna, Fall 1999 & Fall 2001.

Performance Profit Measures, Annual Meeting, Barnes Group, January 2000.

Performance Profit Measures, Barnes Group (Manufacturer) Plant Sessions, 2000-01.

HartRE – Statement Analysis of Insurance Companies, 2001.

Financial Statement Analysis for Non-Financial Managers, Cigna, 2002.

Financial Statement Analysis for Non-Financial Managers, Berlex (Pharmaceutical), 2002.

Webster Business Mastery Certificate Program 2002 to 2006 – Director and Faculty Instructor.

Financial Statement Analysis for Insurers & Co-facilitator of Profit and Cash simulation, Claim Group, The Hartford, 2005.

Financial Statement Analysis for Insurers, Non-financial Managers, The Hartford, 2006

Financial Statement Analysis for Insurers, St. Paul Travelers, IT Leadership Development Program, 2005-2006

Co-Facilitator, Interplay Simulation, Leadership Impact Program, The Hartford, 2006 to 2007